

## Corporate profile

Hera is a multi utility company working in the following businesses:  
Waste (collection and disposal, urban hygiene, WTE technology, sorted waste collection, recycling), Energy (supply of gas and electricity), Water cycle (supply of drinkable water and management of the whole hydric cycle, together with purification of the sewage water collected), Networking (management of data networks and connectivity).

## Mission

“Hera’s goal is to be the best multi-utility in Italy for its customers, workforce and shareholders. It aims to achieve this through further development of an original corporate model capable of innovation and of forging strong links with the areas in which it operates by respecting the local environment”.

## Corporate Governance

### Board of Directors

<b>Chairman</b>	<b>Tomaso Tommasi di Vignano</b>
<b>C.E.O.</b>	<b>Orazio Iacono</b>
<b>Vice chairman</b>	<b>Gabriele Giacobazzi</b>
Director	Fabio Bacchilega
Director	Danilo Manfredi
Director	Alessandro Melcarne
Director	Lorenzo Minganti
Director	Monica Mondardini
Director	Erwin P.W. Rauhe
Director	Manuela Cecilia Rescazzi
Director	Paola Gina Maria Schwizer
Director	Federica Seganti
Director	Bruno Tani
Director	Alice Vatta
Director	Marina Vignola

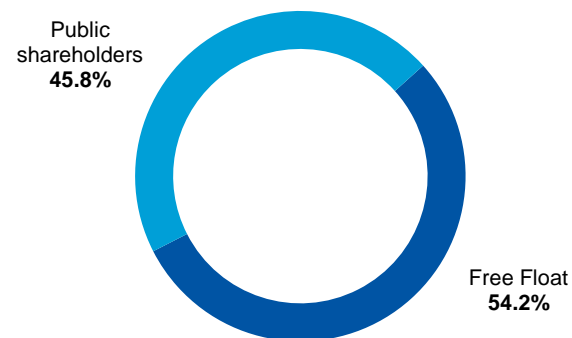
### Board of statutory auditors

<b>Chairman</b>	<b>Myriam Amato</b>
Standing auditor	Antonio Gaiani
Standing auditor	Marianna Girolomini
Alternative auditor	Valeria Bortolotti
Alternative auditor	Stefano Gnocchi

### Comitato Esecutivo

<b>Chairman</b>	<b>Tomaso Tommasi di Vignano</b>
Vice chairman	Gabriele Giacobazzi
Member	Orazio Iacono
Member	Alessandro Melcarne

## Shareholding

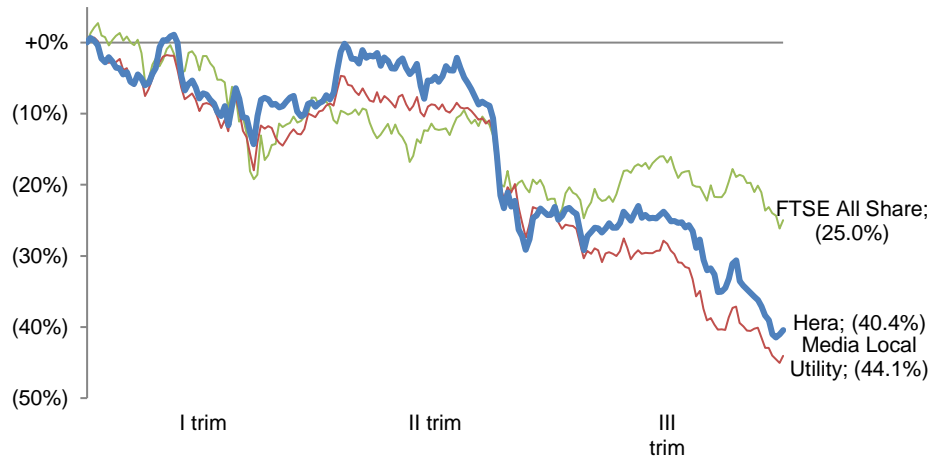


## Economic data

	30/09/17	30/09/18	30/09/19	30/09/20	30/09/21*	30/09/22*
Revenues	4,027.8	4,348.4	5,063.2	4,905.9	6,424.3	14,320.1
Ebitda	724.7	748.7	785.8	806.2	883.3	874.8
Ebit	357.9	376.5	405.5	414.7	470.8	437.0
Pre tax profit	283.4	315.8	338.4	335.2	385.4	347.5
Net profit	192.8	220.7	242.0	244.7	284.4	248.4

\* Adjusted for a temporary accounting difference in gas stock valuation

## Hera share



### Hera on stock market

### Data as at 30/09/2022

<i>Segment</i>	Blue Chip	<i>Shares issued (n.)</i>	1.489.538.745
<i>ISIN code</i>	IT0001250932	<i>Nominal value</i>	1.0 €
<i>Bloomberg ticker</i>	HER IM	<i>Minimum trading block</i>	500,000
<i>Reuters ticker</i>	HER.MI	<i>Official price</i>	2.1866 €

Data per share	2017	2018	2019	2020	2021
<i>DPS (€)</i>	0,095	0.10	0.10	0.11	0.12
<i>Coupon (date)</i>	18/06	24/06	06/07	05/07	20/06
<i>Payment (date)</i>	20/06	26/06	08/07	07/07	22/06
<i>EPS (€)</i>	0.171	0.192	0.262	0.206	0.228
<i>Capital Gain</i>	0.74	(0.26)	1.24	(0.92)	0.68
<i>Total return (€)</i>	0.83	(0.16)	1.34	(0.81)	0.80
<i>% return</i>	38.0%	(5.3%)	50.0%	(20.7%)	+26.8%

## Analysts

Broker	Analyst	Rating	Target Price
Banca IMI	Davide Candela	Buy	4.10 €
Equita SIM	Roberto Letizia	Hold	3.60 €
Exane Bnp Paribas	Dario Michi	Buy	4.35 €
Intermonte	Federico Pezzetti	Neutral	3.20 €
Kepler Cheuvreux	Emanuele Oggioni	Hold	2.90 €
Mediobanca	Javier Suarez	Outperform	4.30 €

## Operating data

Volumes	9M 2022	Clients	30/09/2022
Gas sold (mln mc)	9,861.0	Gas ('000)	2,053.6
Water invoiced (mln mc)	219.5	Electricity ('000)	1,427.1
Electricity sold (GW/h)	9,163.1	Water ('000)	1,483.7
Urban waste ('000 ton)	1,648.8		
Waste treated ('000 ton)	5,070.6		

## Latest M&A

Macero Maceratese	29/06/2022	Environmental services
Vallortigara	12/09/2021	Environmental services
Recycla	28/06/2021	Environmental services
Pistoia Ambiente	30/07/2019	Environmental services

## CONTACTS

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## INVESTOR RELATIONS

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